

SHARVELL

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Market Report Q4 2018

Reflecting on a busy year in The Cotwolds' property market and looking forward to an active start to 2019...

Wow! What a year it has been for us! We have had some great successes having sold a variety of beautiful homes ranging from quintessential Cotswold manor houses to barn conversions, beautiful cottages, village and town houses.

The market has changed throughout the year and we now find ourselves in a slightly more uncertain time than we did at the beginning of 2018, yet we are still seeing plenty of activity. Without doubt buyers and sellers are more cautious but there are still many people who wish to move to The Cotswolds.

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Understandably, there are so many reasons buyers wish to be here. We have some of the most beautiful countryside and villages, great shopping and cultural destinations within easy access, and lifestyle attractions such as Daylesford Farm and Soho Farmhouse - to name but a few.

We have had particular success in selling homes which other agents have struggled with, including The Old Bear in Perrots Brook, Laurieston in Chedworth, The Manor House in Upper Swell, The Chapel and The House On The Corner in Poulton. Our approach, methods and certainly our marketing are very different to those of our competitors. We pride ourselves on the presentation of the homes we sell and go above and beyond to ensure we deliver a personal and bespoke service to our clients. We nurture the relationships we build.



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Behind the scenes we have privately sold some fabulous homes. These have been quietly marketed (no Rightmove, Primelocation etc) to buyers on our books. The sale of Meadow End in Murcott resulted in the purchasers asking us to sell their home, The Spring, in Stanford Dingley, West Berkshire. We had built up a really good relationship with them and were more than delighted to help with the sale of their home and go the extra mile – literally!

As we move into the New Year we have a healthy book of new instructions including farms, cottages and substantial period properties, some with land others with exceptional gardens, which we will be bringing to the market in the early part of 2019. We have no doubt it will be another very exciting year for us.

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We work with a carefully selected group of professionals, from photographers, to floorplan draftsmen, digital and marketing specialists, financial advisers, solicitors and property professionals, who are all outstanding in their field. We would like to take this opportunity to thank them for their amazing work and dedication. You really are a wonderful!

Here is to another super year in 2019 and wishing you all much love, laughter and happiness.

Peter & Francesca

If you are looking to make a move in The Cotswolds
in 2019, please do get in touch:
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